

Digital B2B Marketplace for the Hydrogen Economy

Accelerating the Hydrogen Economy

Steven Oji | Hyfindr GmbH, 7. Marktplatz Zulieferer, NOW/VDMA, Berlin | August 31, 2022

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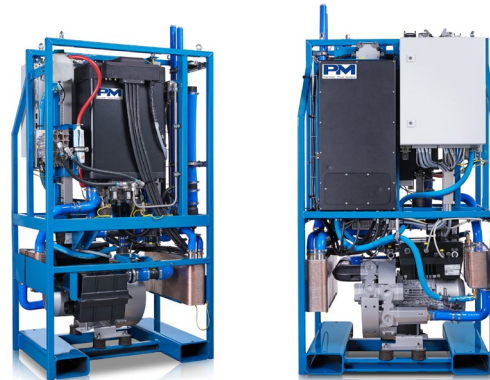
Hydrogen & Fuel Cell Projects are complex

H2 Production



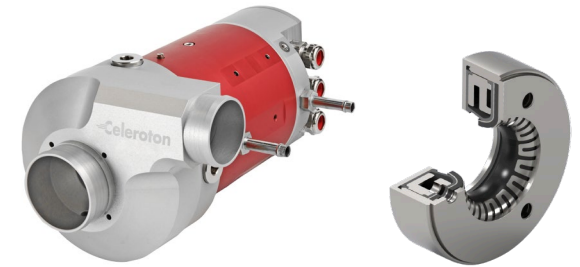
**Partners
Financing
Systems
Components
Services**

Systems



**Buyers
Sub-systems
Components
Services**

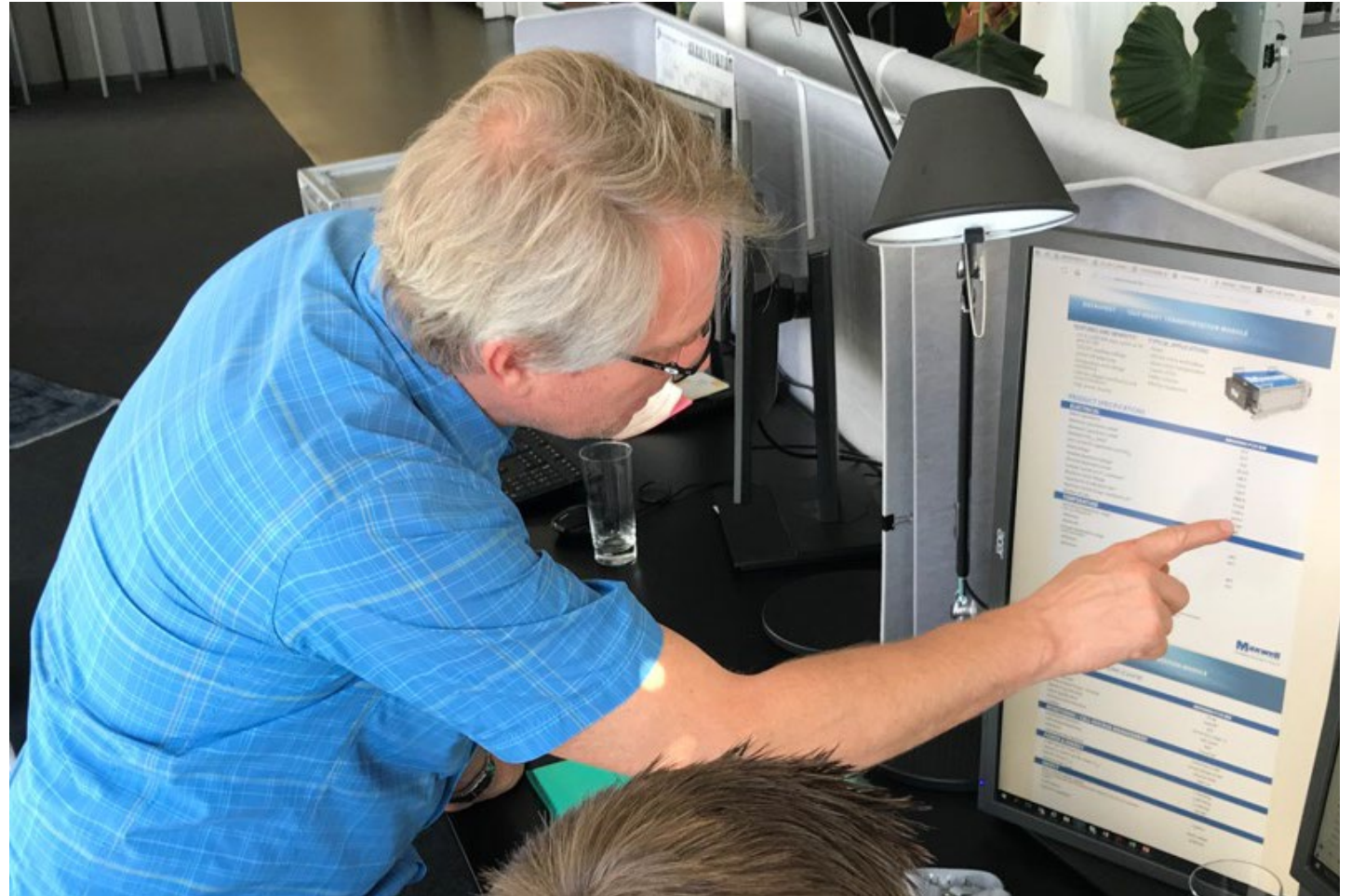
Components



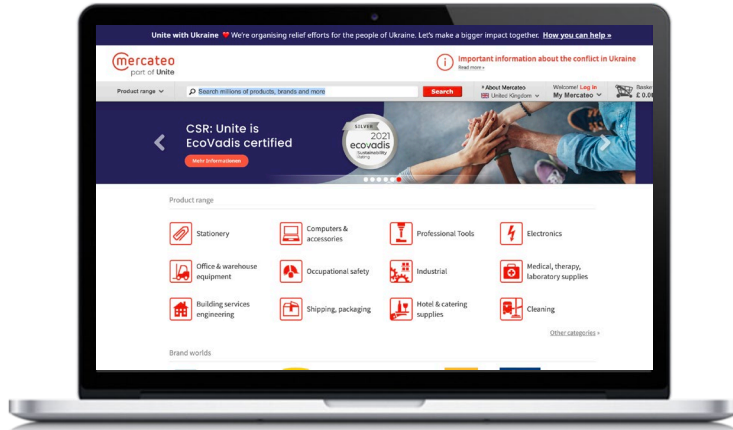
**Buyers
Components
Services**

Finding the right products is a burning Problem globally

**\$ 500 billions of
project investments
until 2030***

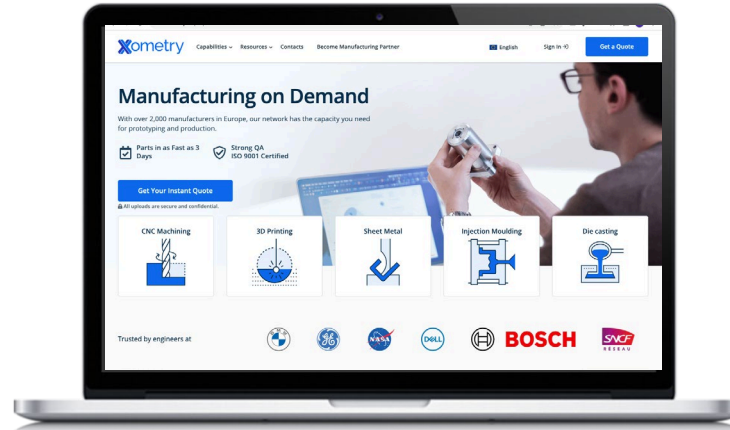


Many Industries have Digital B2B Marketplaces



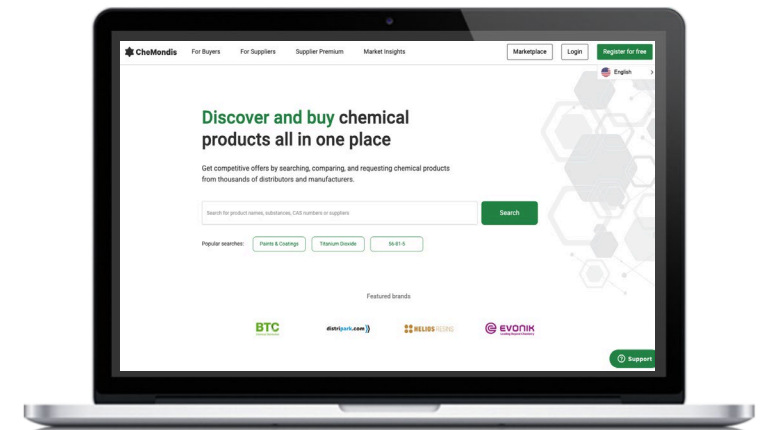
mercateo.com

Procurement
25 Mio. products



Xometry.eu

Prototyping
2k manufacturers



CheMondis.com

Chemicals
1600 suppliers

Advantages of digital B2B Marketplaces



Connect
Demand &
Supply



Available 24/7
globally



Reduced
transaction
costs



Structured
Information

Last year, we introduced our Plan to launch the digital Marketplace in September 2021

Elevator Pitch

NOW/VDMA
6. Marktplatz
Zulieferer

August 2021

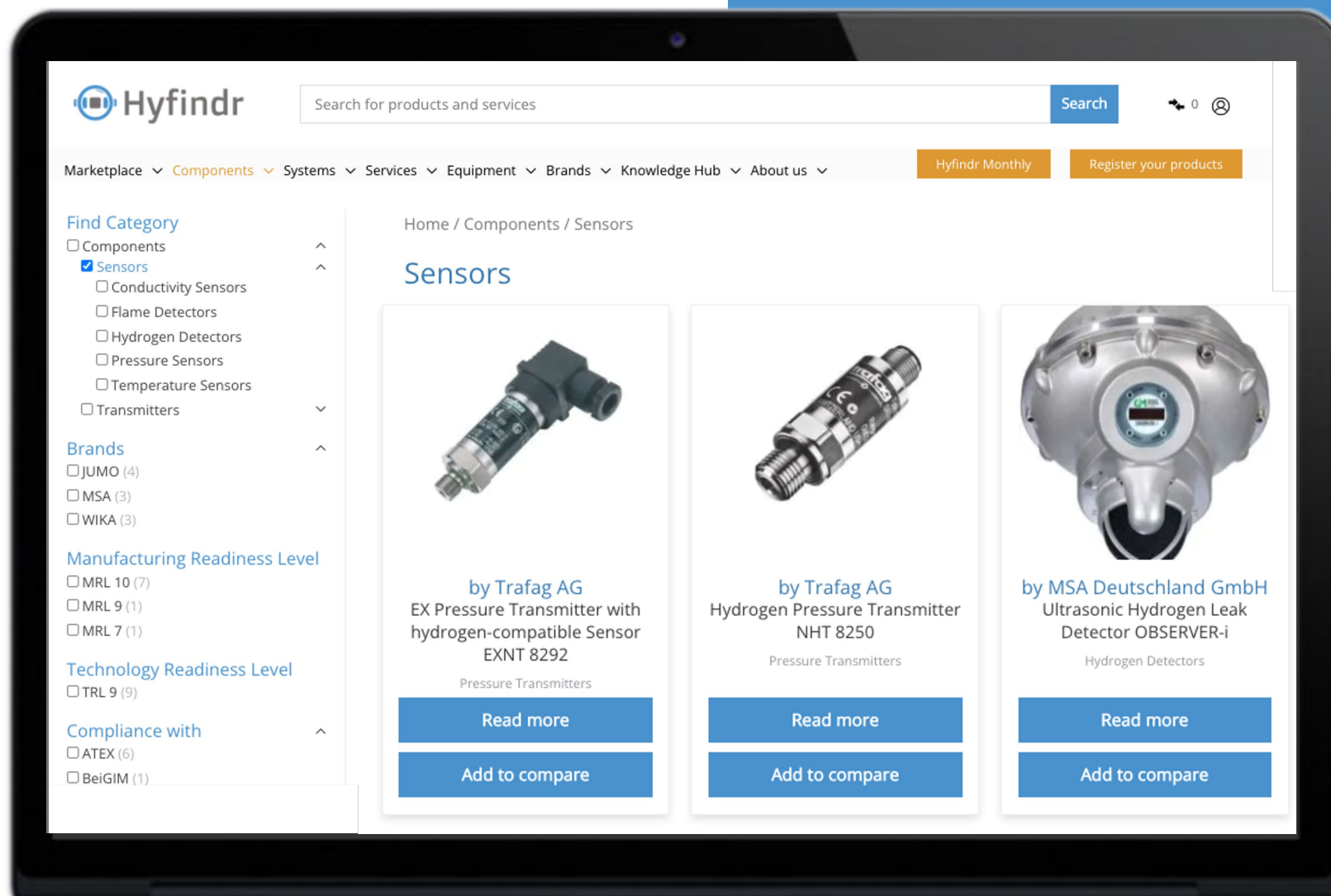


HYFINDR.COM

Find products

- by category
- by brand
- by specs
- by tags
- with search bar





visit us



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Compare Products by technical Specifaction

try it

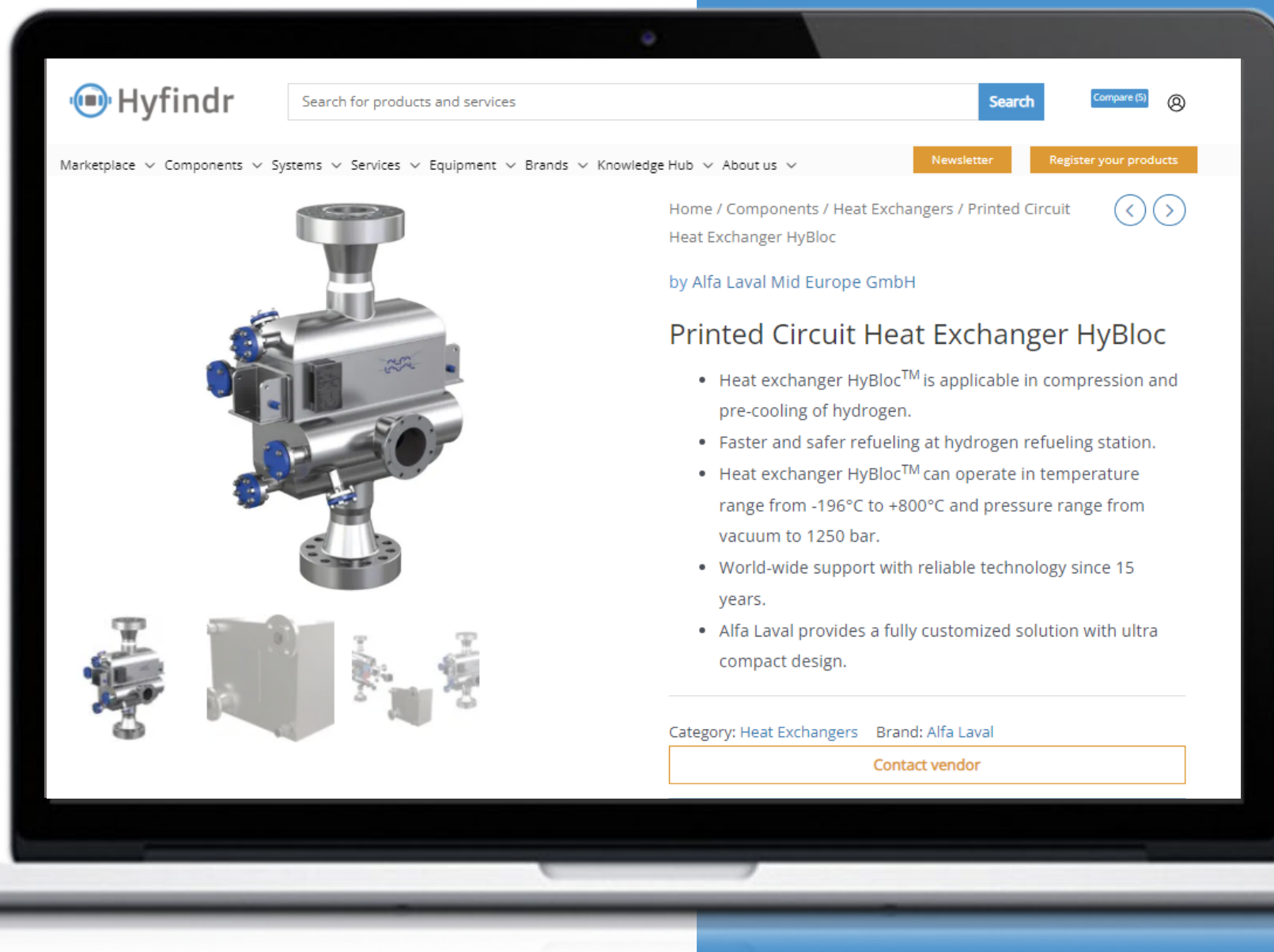
<div>Hyfindr</div> <div>Search for products and services</div> <div>Search</div> <div>Compare (4)</div> <div>Marketplace</div> <div>Components</div> <div>Systems</div> <div>Services</div> <div>Equipment</div> <div>Brands</div> <div>Knowledge Hub</div> <div>About us</div> <div>Newsletter</div> <div>Register your products</div>				
PRODUCT INFO	<div>X REMOVE</div> <div></div> <div>Hydrogen Cylinder H2 Max™ 290L</div> <div>Read more</div>	<div>X REMOVE</div> <div></div> <div>Hydrogen Cylinder G-Stor® H2 - 322L</div> <div>Read more</div>	<div>X REMOVE</div> <div></div> <div>Hydrogen Type 4 Cylinder 350 bar 199L</div> <div>Read more</div>	<div>X REMOVE</div> <div></div> <div>Hydrogen Cylinder G-Stor® H2 - 205L</div> <div>Read more</div>
WEIGHT	167.83 kg	138 kg	68.4 kg	95 kg
DIMENSIONS	137.16 cm	316.5 cm	207.3 cm	211 cm
COMPLIANT WITH	UN ISO 11119-2	-	EC 79/2009	-
MANUFACTURING READINESS (MRL)	MRL 10	MRL 10	MRL 10	MRL 10

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Contact Vendors

- ask a question
- request a quote
- request a purchase

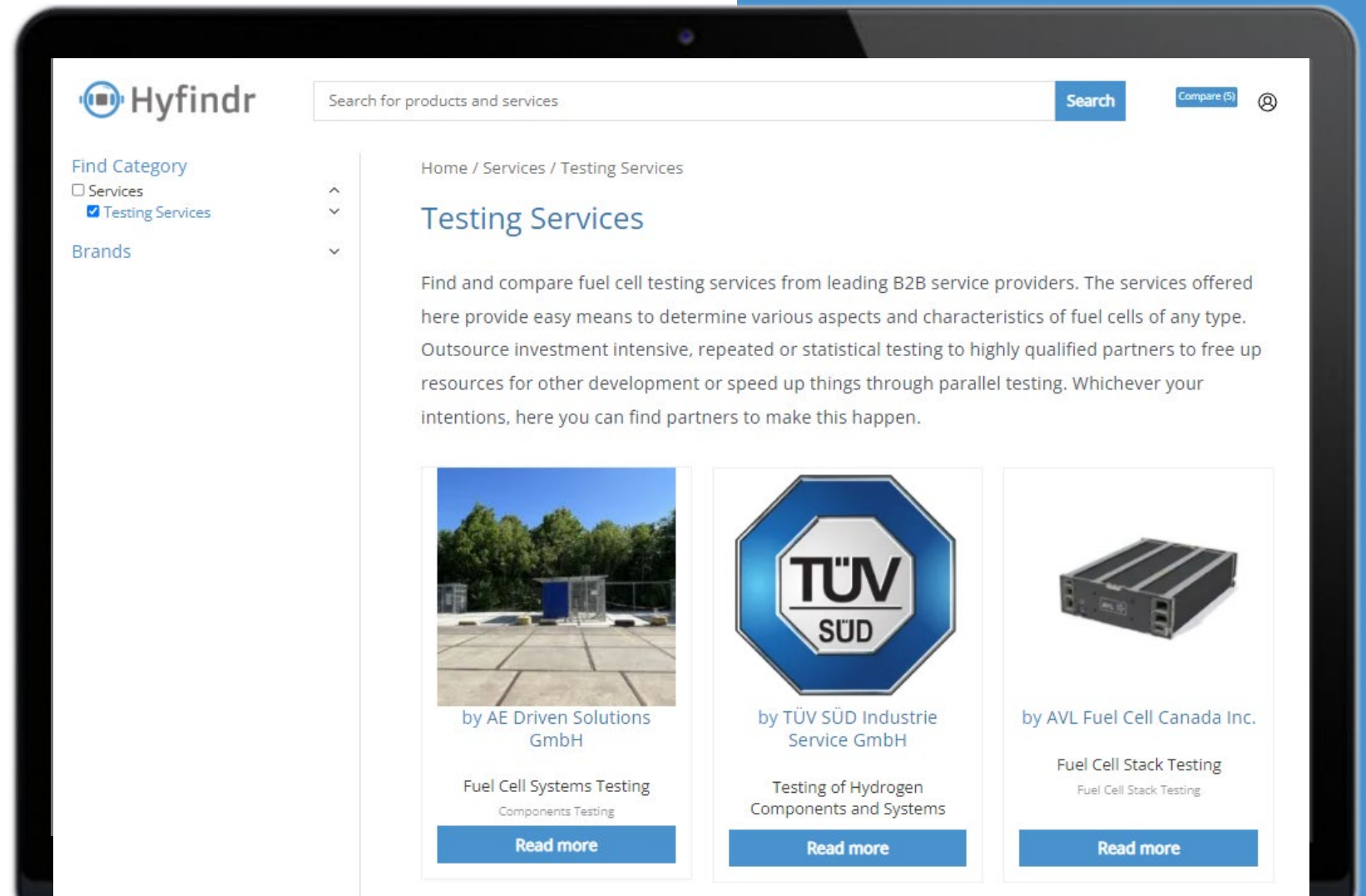
contact vendor



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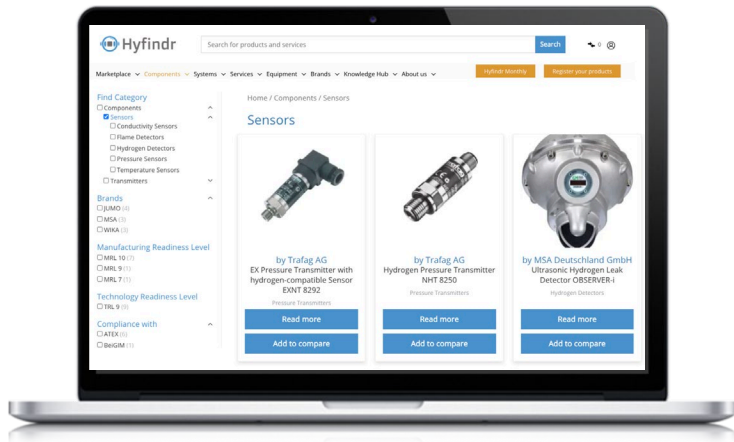
Contact Vendors

- **Services**



A lot has happed in one year!

We are currently growing by 15 % every month!



HYFINDR.COM

**launched
9/2021**

7k (1.6k)
**Monthly
Users**
+430%

500 (70)
**Products
Services**
+710%

4100 (500)
**Follower
LinkedIn®**
+820%

90 (17)
Brands
+520%

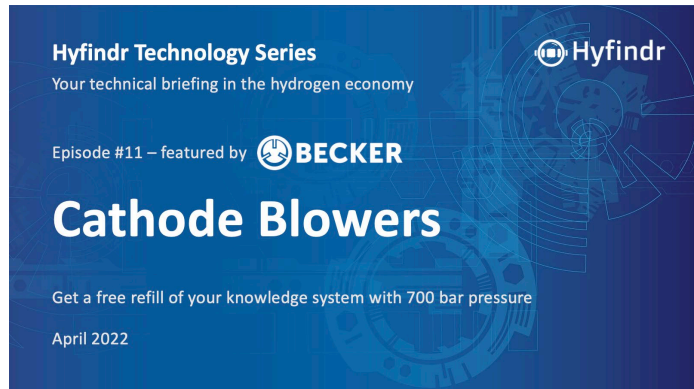
90 known companies are listed plus 70 companies in onboarding pipeline



register your company

Hyfindr helps educating in Industry

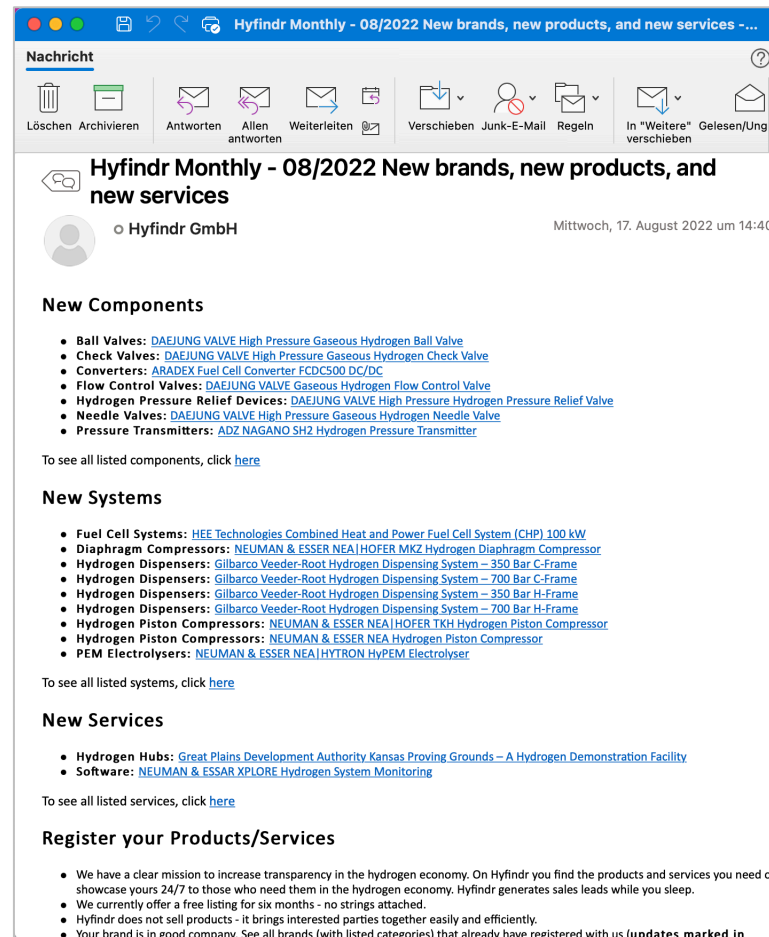
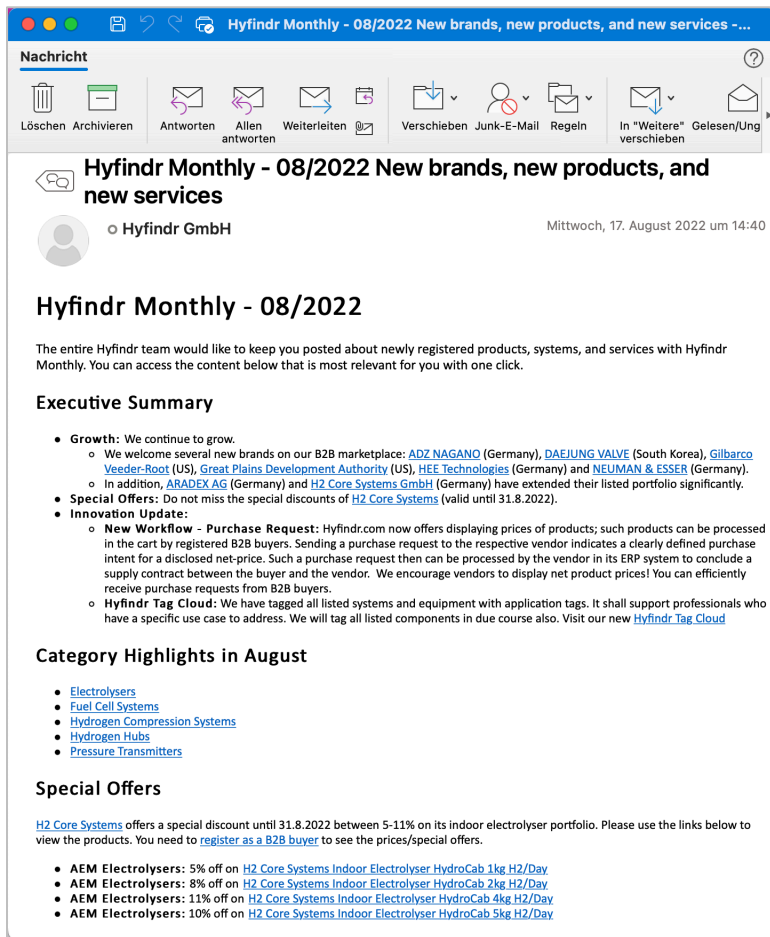
23 neutral Articles released (+ 15 in drafting)



Air Actuated Valves	Air Compressors	Bipolar Plates	Cathalyst
Electric Motor Controllers	Electrolyzers	Flow Meters	Fuel Cell System Design
Hydrogen Cooling	Refuelling Stations	Hydrogen Storage	Hydrogen Trailers
Hydrogen Storage	MRL	Plate Heat Exchanger	Pressure Relief Valves
Stack Assembly	Stack Monitoring	Stack Power Module	Stack Testing
TRL	Cathode Blower		

contribute

Hyfindr Monthly informs on new brands, products & services



Never miss a new listing or brand

subscribe

Hyfindr is backed by Google for Startups

06/2022



Upcoming Innovation – Hyfindr Tech Community



Q&A Community

- **Get help**
- **Help Others**
- **Grow the H2 economy**

No marketing!

**Currently – Beta Testing
Launch in 09/2022**

stay tuned

Summary: benefits of hyfindr.com



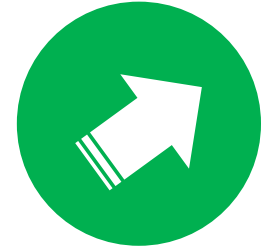
Find
products &
services



Present
products
globally 24/7



Reduced
transaction
costs



Grow business
with leads

contact us



Let us build the hydrogen economy together

Your Contact

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Contact Vendors

- request a purchase

contact vendor

